UNIDOSUS

ANNUAL REPORT 2019

STRONGER COMMUNITIES. STRONGER AMERICA.

0

OUR MISSION

OUR

MISSION

MISSION

Building a stronger America by creating opportunities

for Latinos.

STRONGER COMMUNITIES. STRONGER AMERICA.

0

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READY TO LEAD THE WAY

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THIE W President and CEO Chair, Board of Directors

This report, as annual reports do, focuses on the progress and accomplishments of the previous year, in this case, 2019. But it is also true that, as we write this, we are living in an unprecedented time for our community and our country. The COVID-19 pandemic has taken an enormous toll

on the health and economic well-being on the American people, including millions of Latinos. At the same time, what has become more clear than ever is how important the Latino community is to keeping our country going forward now and in the future.

ANOTHER LESSON FROM THIS MOMENT

PAGE 6

is the value and meaning of leadership. Leaders aren't always elected officials or at the head of big movements. There are millions of Hispanic leaders across the country, doing their part to build the world they want to see, and to help other people thrive. We saw that firsthand in 2019.

2019

TRAGEDY STRUCK IN EL PASO AS A HATEFUL PERSON TARGETED LATINOS.

From this act of hate rose many more acts of kindness, hope, and healing. Individuals and organizations-including our Affiliates in Texascame together to help the victims, their families, and the whole community mourn and rebuild. This moment showed what Latinos and all Americans can do when we work together to lift each other up. That is the spirit that can continue to move this country forward in 2020.

We are in the middle of a crucial moment for the Latino community, and for the United States. In this report, we are proud to share the stories of Latinos who are doing their part to move the country forward. Whether going the extra mile to prepare for college, helping fellow Hispanics understand how to eat healthier, or any of the other inspirational stories that follow, Latinos are proving that they are leaders every day.

THAT SPIRIT OF **LEADERSHIP IS** AT THE HEART OF THE UNIDOS US **IADELANTE! 2020 CAMPAIGN**

unveiled at the end of 2019

We are embarked on our biggest initiative to date aimed at strengthening the power and influence of the Latino community in advance of the 2020 election. Our aim is to use the full power of our policy and program work and our network of nearly 300 Affiliates to advance our community's priorities on the economy, health, education, civil rights, and immigration. We are committed to making Hispanics the most informed and engaged voting bloc, ready to cast their ballots in November and show the country that we are ready to continue to build a stronger America for all.

WE ARE PROUD OF WHAT WE ACCOMPLISHED IN 2019, AND HOW THAT HAS PREPARED US TO LEAD INTO 2020 AND BEYOND.

PAGE 9





10M

Latinos received health coverage through the Children's Health **Insurance Program**



U.S.-citizen children defended from aggressive immigration policies through primary research and analysis



277K+ 560K+

Latinos bought their first home



Latinos received face-to-face nutrition education and **SNAP** information



% 7.9K

students trained in career and college-readiness, leadership, and STEM programs



1.5 | 4

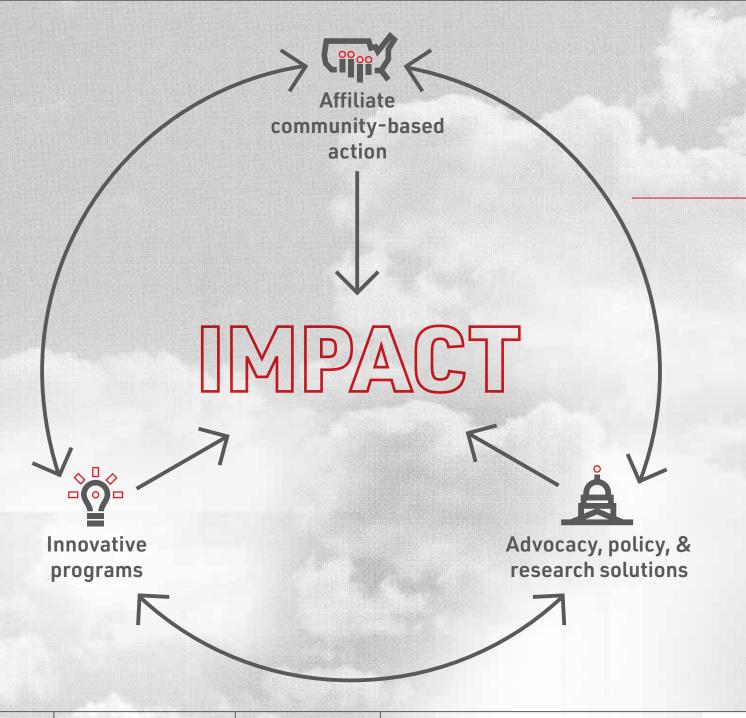
adults enrolled in job-training programs

Note: For our audited financials, please contact us at info@unidosus.org.

IMPACT **BYTHE NUMBERS**

Through our integrated efforts and in partnership with our Affiliates, UnidosUS created change and impact in significant arenas for Latino communities across the United States. And thanks to advocacy and building coalitions with other groups, we achieved major gains in the policy world.

PAGE 8 The UnidosUS Annual Report **READY TO LEAD THE WAY** Impact by the Numbers



OUR UNIQUE ADVANTAGE

We work to ensure Latinos have the ability and opportunity to improve their lives. To promote the economic, political, and social advancement of Latinos, UnidosUS leverages the unique combination of three assets: leadership in policy and advocacy, innovative programming, and a network of nearly 300 Affiliate community organizations.

This is how we advance our mission.

Our differentiator lies in our ability to effectively:

- Convene Affiliates and issue leaders
- Define and spread best practices with a culturally appropriate perspective
- Strengthen organizational, leadership, and advocacy capacity
- Engage on research, policy and advocacy with a Latino voice

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READY TO LEAD THE WAY

Our Unique Advantage

PAGE 11



IN 2018

WE CELEBRATED OUR 50TH ANNIVERSARY AS AN ORGANIZATION

THE UNIDOS US CAMPAIGN FOR EQUAL OPPORTUNITY

We announced the UnidosUS Campaign for Equal Opportunity. We have a vision of a stronger America where everyone, including Latinos, can enjoy an equal opportunity to succeed.

To achieve that vision, we are raising \$50 million by the end of 2020 to define a new Latino narrative, scale our work, and elevate Latino leaders. Thank you to our institutional and philanthropic partners for the generous investments.



IN 2019

WE BEGAN MOBILIZING YOUR INVESTMENTS BY WORKING ON FULFILLING THE VISION FOR THE CAMPAIGN THROUGH THREE AMBITIOUS GOALS.

DEFINE THE NEW LATINO NARRATIVE

The 2016 election campaign popularized dangerous rhetoric that demonizes immigrants and Latinos, and minimized what both communities contribute to American society. That rhetoric has impacted policy and laws, representation in the media, and social interactions.

We are committed to defining a new narrative of what Latinos bring to U.S. culture. Through rigorous national research, we collected data conveying perceptions of how Latinos are seen in the United States. Using that data, we are developing a body of work that includes new programs, policy and advocacy work, and tools to promote an accurate image of how Hispanics contribute to the American story.

SCALE OUR WORK FOR MAXIMUM IMPACT

Since our founding, we have reached millions of people through programs that are tailored to Latinos' needs, and help them improve any aspect of their lives. Now, we're expanding to help millions more by evaluating our successful methods, and making sure that they can be made accessible to all who need them, without sacrificing our high standards of quality.

In addition to creating a leadership-level team dedicated to evaluation, UnidosUS partnered with the Center on Research and Evaluation at Southern Methodist University to standardize our evaluation methods and determine how we can support our Affiliates' evaluation capabilities to ensure we can all achieve greater impact.

ELEVATE LATINO LEADERS

We have a long track record of lifting up and promoting Latino leaders, whether in the political realm or in local communities. Now, we have committed to being even more intentional in developing Latino leadership.

We conducted a diversity and inclusion assessment, interviewing more than 175 corporate partners and young leaders to identify how UnidosUS can support efforts to advance diversity, equity, and inclusion in all professional sectors, and how we can support the development of corporate leaders who are civic-minded and purpose-driven. We are also investing in training and technology upgrades to ensure our community leaders are ready for the leadership demands of the future.



Students participating at the launch event of UnidosUS's CASA Code program held at UnidosUS Affiliate organization, Camino Nuevo Charter Academy, in Los Angeles, California.

TO OUR FUNDERS AND DONORS WHO ARE HELPING TO ACHIEVE OUR VISION OF EQUAL OPPORTUNITY.

\$5,000,000 -\$1,000,000

Bank of America

Comcast/NBCUniversal/ Telemundo

Ford Foundation

JPMorgan Chase & Co.

Prudential Financial

Raza Development Fund

State Farm Insurance Companies

UPS

Walmart

W.K. Kellogg Foundation

\$999.999 - \$100.000

John and Minerva Esquivel

Monica Lozano and David Ayón

Murguía Family

PepsiCo, Inc.

The Huron Foundation (David L. and Rhonda Cohen)

The Stanley Fund, recommended by Donald Graham

\$99,999 - \$50,000

Anonymous

Mary Alice and **Henry Cisneros**

Fred R. Fernandez and Irma R. Rodriguez

Enrique Gonzalez, III and Ana Gonzalez

Jose H. Villarreal

\$49,999 - \$25,000

David Adame

Maria G. Arias

Zandra* and Wolfgang Baermann

Roy Cosme

Mr. and Mrs. Lee Culpepper

Delia de la Vara*

Deyo Family Charitable Fund

Maria Cristina Gonzalez Noguera

Sergio M. Gonzalez

Michael G. Johnson

Salazar De La Rosa Foundation

Juan Salgado and Leticia Almazan

Gary and Claudia Stone

Vivian E. Riefberg Family Foundation

\$24,999 - \$10,000

Mayra Aquirre and Matt Raplinger

Luis Avila

Octavio N. Espinal* and Eric O. Meyer

Fernando and Susana Godinez

Edwin Meléndez and Miriam Colon

Tony Moya and Santiago Serna

Jorge A. Plasencia

Rocha-Goldberg

Michael Toledo

\$9,999 - \$5,000

Audrey R. Alvarado, Ph.D. and **Katie Loughary**

Andrea Bazán

Holly Blanchard*

Marco Davis

Rita DiMartino

Graham-Pelton

Luis Granados

Ruby Azurdia Lee

Leroy Martinez*

Cecilia Muñoz and **Amit Pandya**

Jennifer Ng'andu

Gaby Pacheco

Pereira*-Prada Family

Sonia M. Pérez* and Luis Duany

Celena Roldán

Raul and Maria Salinas

Renata Soto and Pete Wooten

< \$999

Anonymous*

Orson Aquilar*

Tim Bancroft

Naomi Becker

Michael Calderon, in Honor of

Ernest Calderon

Candi Castleberry **Bonifacio Dominguez** Marley Ford Eiger **Esther Estevez**

Gina Marie Flores

Jose Flores

Genevieve Gomez

Jim Hand

Robert Harker

Karen Kinney

Jill Kinkade Alma Lopez

Julia and Frank Magana

M. McWilliams

Marcie Perez

Helen Ramirez

Ronald W. Villareal

Michael and Elizabeth Votaw

* Denotes an UnidosUS staff donor

^{*} Denotes an UnidosUS staff donor



CIVIC ENGAGEMENT

Since its inception in 2012, LEAP participants in

¶ states

have contributed to the

700000

NEW LATINO VOTERS

UnidosUS has registered over the past decade.



FEATURED AFFILIATE



VOTING IS ABOUT MUCH MORE THAN CASTING A BALLOT

every two years. It's about supporting what matters to you most, noticing the challenges people face in your neighborhood, and being a voice for those who aren't as fortunate.

OUR AFFILIATE YWCA EL PASO DEL NORTE REGION IS COMMITTED TO ELIMINATING RACISM, EMPOWERING WOMEN, AND PROMOTING PEACE, JUSTICE, AND DIGNITY FOR EVERYBODY.

They offer health programs, afterschool care, and housing assistance, among other services. After learning about UnidosUS's Latino Empowerment and Advocacy Program (LEAP), they realized that they could help people become voters, too. LEAP helps UnidosUS Affiliates integrate voter engagement into their existing programs.

IT CAN BE AS SIMPLE AS ASKING NEW CLIENTS IF THEY'RE ELIGIBLE AND REGISTERED, OR AS COMPLEX AS A MONTHS-LONG CANVASSING PROJECT.

Since its inception in 2012, LEAP participants in 14 states have contributed to the 700,000 new Latino voters UnidosUS has registered over the past decade.

In 2018, YWCA registered more than 700 people through LEAP, and contributed to our Affiliates and partners registering 10,000 new voters in Texas in one year.



UnidosUS Florida canvasser registering someone to vote.

YWCA HAS A BIG PRESENCE IN THE LOCAL COMMUNITY AND IS A TRUSTED SPACE FOR LATINAS IN EL PASO.

When UnidosUS decided in 2019 to replicate our highly successful Florida canvassing project in Texas, we knew that YWCA would be a perfect partner.

We organized a session for our Florida canvassers to share their experiences registering voters for more than a decade, and invited YWCA to participate. YWCA Communications Manager Kayla Suarez remembers being initially overwhelmed by the scope of work. "Within the first two hours, I said to my colleague Mayela: 'I don't think we can do this. This is so much," she recalls.

But our Affiliates are supportive and love to encourage each other. Our Florida canvassers emphasized that the best way to succeed is for organizations to use the resources they already have. "They helped us figure it out," Kayla says. "We expressed our concerns and asked questions to UnidosUS and the canvassers, and it was all helpful."

"Everything we learned was valuable," she says, and YWCA has applied what they've learned to their canvassing moving forward. And everybody has a part to play in this important work. "We are involving everyone in our organization, at every level," Kayla says.

We are being creative so we can empower as many people as possible.

Kayla Suarez
Communication Manager, YCWA

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READY TO LEAD THE WAY

AFFILIATE STORIES

CIVIC ENGAGEMENT

Leading with Our Vote



It's so important for people at this age to start thinking about their place in their

in their country, in their world, and that's going to drive them later in life.

John Tsai Teacher/ASB Coordinator Synergy Quantum Academy

LEADING WITH OUR FUTURE



FEATURED AFFILIATE



MORE LATINOS
ARE ATTENDING
COLLEGE THAN
EVER BEFORE.

And many are the first in their families to do so. Since they are blazing a trail for their families, it can be difficult for them to navigate how to succeed in college without advice from mentors.

PAGE 24

Our **Escalera program** is a two-year college-readiness project that helps Latinos in their junior and senior years of high school prepare to go to college, and better understand how to succeed once they're on campus.

Students at our Affiliate Synergy Quantum Academy in Los Angeles have formed some meaningful friendships through Escalera. Andrea, a junior at Synergy, remembers first coming to the sessions:

IT WAS AN ENVIRONMENT FOR PEOPLE WHO WANTED TO GO TO COLLEGE AND BETTER THEMSELVES.

I thought that if I surround myself with more people like that, it would really push me to become a better student.

Part of the program involves exploring subjects that interest the participants, which can later lead to college majors and career paths. The group hosted a family STEM night at Synergy, including presentations from the Escalera students. "We had presentations on skills that opened us up to different career paths and helped us think more about our futures and what we want to do," Andrea says.



FORMING A SUPPORTIVE COMMUNITY OUTSIDE OF THE CLASSROOM HAS BECOME ONE OF THE BEST PARTS OF ESCALERA FOR THE STUDENTS.



They work on college essays together, and now have a head start on the application process. Some of them have even gone to dinner with teachers. "We went out to this expensive restaurant and went to museums. It's opening us up to something we've never done before," says Diana, another Escalera student.

John Tsai runs Escalera at Synergy, and sees the great opportunities presented in the program that not enough students get to have. When he was in high school, only White students were approached about going to college. "There was

nothing directed at half of the student body," he remembers. "We were all immigrants, and it was really frustrating for us."

John recognizes the importance of tailoring the program to be relevant to Hispanic students. "I love that Escalera is directly related to the students' backgrounds," he says. "It's so important for people at this age to start thinking about their place in their community, in their country, in the world, and that's going to drive them later in life."

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WORKFORCE DEVELOPMENT

IT ALIGNED WITH OUR MISSION OF WANTING TO HELP PEOPLE

Leslie Kent

Assistant Director of Asset Building and Workforce Manager at LCW, on UnidosUS's Latinos in Finance

LEADING WITH



FEATURED AFFILIATE

FINDING A CAREER THAT ALLOWS YOU TO BUILD SKILLS

and advance is a cornerstone of the American Dream. And it all starts with access to good jobs that can unlock opportunities for a better life. Wanting to help Latinos move from a job to a fulfilling career, we created Latinos in Finance.

THE PROGRAM'S GOAL IS TO TRAIN LATINOS FOR EMPLOYMENT IN THE FINANCIAL SERVICES SECTOR. BUT IT HAS THE ADDED VALUE OF HELPING **EMPLOYERS HIRE BILINGUAL STAFF WHO CAN INCREASE ACCESS TO** FINANCIAL SERVICES TO LATINOS.

The curriculum focuses on soft skills like job-readiness and customer service, and hard skills such as personal finance, banking safety, and security. The eight-week program includes bank visits, employer engagement in the classroom, hands-on training, and tools for preparing for job interviews.



For our Affiliate Lawrence CommunityWorks (LCW) in Lawrence, Massachusetts, the program fell right in line with their work. "It aligned with our mission of wanting to help people move upward," explains Leslie Kent, Assistant Director of Asset Building and Workforce Manager at LCW.

The program at LCW spread through word of mouth quickly since it began in 2017, and one of their success stories involves a mother and son. "The mother went through the program first and did really well and got hired at a bank. So, then she referred her son to the program, who was also very successful and got hired at a bank too," Leslie remembers.

MORE THAN 1,000 PARTICIPANTS HAVE GRADUATED FROM THE PROGRAM

More than 1,000 participants have graduated from the program, and over 250 have been placed in careers in the past year alone. Eline Duarte is and the community developed in class. "We one them. She heard about the program from a neighbor, completed the eight-week course, and is now happily working as a teller at an international bank. "I really love it. I'm really enjoying expanding my career, and banking has so much opportunity for growth," Duarte says.

"It was incredibly valuable to be there," she continues, referring to both the training provided became very comfortable with talking to people in the banking business and being more confident in our abilities to do that, but we also had each other to help through the process. I would absolutely recommend this course to just about anvone."

I really love it. I'm really enjoying expanding my career, and banking has so much opportunity for growth

PAGE 28 The UnidosUS Annual Report **READY TO LEAD THE WAY AFFILIATE STORIES WORKFORCE DEVELOPMENT** PAGE 29 Leading with New Opportunities

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The UnidosUS Annual Report





WE NEED TO BE A VOICE FOR THE PEOPLE.

Velia, promotora Hispanic Services Council

Tampa, Florida, on Comprando Rico y Sano.

LEADING WITH OUR HEARTS



FEATURED AFFILIATE



WE ALL WANT TO EAT HEALTHIER

and have a better understanding of what makes a good meal.
But it can be tough to know where to get started.

NUTRITION IS RARELY TAUGHT IN SCHOOLS,

and we may often think that it's too expensive to eat healthy.

Thankfully, our Affiliates step in every day to reassure Latinos that a healthier relationship with food is possible for everyone.

Our Comprando Rico y Sano program helps Affiliates share information with the community about eating healthier. The program includes cooking demonstrations and grocery store tours, and helps those eligible sign up for nutrition assistance.

The program is run by promotoras, or community health workers.

PROMOTORA

pro•mo•to•ra

n. members of the communities they serve, making them aware of the specific needs and challenges that they face.



VELIA IS A *PROMOTORA*WITH OUR AFFILIATE
HISPANIC SERVICES COUNCIL
IN TAMPA, FLORIDA.

To become a certified community health worker, she trained for

HOURS
AS A
VOLUNTEER
learning everything, including:

- HEALTHY COOKING AND
- MANAGING CHRONIC ILLNESSES

VELIA TAKES A LOT OF PRIDE IN HER ROLE AS A PROMOTORA AND LEADER WHO IS CREATING POSITIVE CHANGE IN THE COMMUNITY.

We talk about healthy eating, we talk about chronic illnesses, and the students in the class are able to improve their health,

she explains in Spanish.

Delivering the program with *promotoras* makes all the difference, allowing participants to more easily become engaged and excited about the sessions. Instead of classes, the *promotoras* lead charlas, or chats, making each session more casual and fun, and allowing the group to open up about their challenges easier. "It's so important that they learn that they can teach us too," Velia says.

That comforting environment can be vital for some. Participants are sometimes hesitant to sign up for nutrition assistance due to a variety of reasons. Velia and other promotoras can ease their minds and help them figure out what's best for them.

The impact that Hispanic Services Council has had on their community is staggering. In the last year alone, they served more than 2,400 people with *Comprando Rico y Sano*, and helped 987 people complete or update SNAP applications. "We need to be a voice for the people," Velia says.

It is a voice that is helping communities nationwide enjoy healthier lives.

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s the -

single greatest source of wealth

in the Latino community.

Katherine D. Rios
Director of Housing Financial Empowerment
Unidos US

LEADING WITH POSSIBILITIES

FEATURED AFFILIATE





HAVING A STABLE, AFFORDABLE HOME

is a symbol of the American Dream and the foundation of a happy and healthy family.

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AFFILIATE STORIES HOUSING Leading with Possibilities PAGE 35

Victor is an example of what can be accomplished with lots of determination, and some guidance from our Affiliates, like Hacienda CDC in Portland, Oregon. After three years of saving money, Victor closed on a house and moved his family into a new home.

Hacienda is one of the 47 community-based organizations in the UnidosUS Wealth and Housing Alliance, which was established in 1997 to help increase Latino homeownership and provide opportunities to build wealth. With our assistance as a HUD-funded housing counseling intermediary, our Affiliates have provided services to more than 500,000 Latino and low-income people and families in communities across the nation.

ONE OF THOSE SERVICES IS HACIENDA'S CAMINO A CASA.

Owning a home provides many benefits like building credit and equity. But 52.8% of Latinos in the United States rent their homes instead of owning. Camino a Casa is tackling this issue by preparing first-time homebuyers for homeownership.

UNIDOS US AND OUR AFFILIATES

WORK DAILY TO BRING HOUSING DREAMS TO LIFE.



"Our founders wanted to start a program for the Latino community living in the northeast of Portland offering financial counseling and education."

Itzel Hernandez Spehar
Director of Economic Opportunity at Hacienda

We meet with families to create an action plan.

From personal finance classes, to first-time homebuyer classes, to a curriculum teaching how to establish and fix credit, Hacienda walks hand-in-hand with clients to help them achieve their dreams of homeownership.

However, as Ernesto Fonseca, Executive Director of Hacienda, explains: "Housing is not enough to lift, support, and help the communities we serve grow." Their goal is to elevate and empower the Latino community providing basic services such as small business development and afterschool programs.

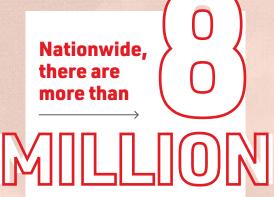
This leadership and innovation allows for the growth and empowerment of families. And it ensures that many more in our communities can make their dreams a reality.

The goal is to elevate and empower the Latino community by providing DASTC services such as small business development amd afterschool

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..POWER."





lawful permanent residents who are eligible for citizenship but have yet to apply.

FOR DECADES,

our Affiliates have been leaders in integrating America's hardworking newcomers by helping them learn English, apply for citizenship, and register to vote. Our longtime **Affiliate Erie Neighborhood** House in Chicago has been at it since 1870.

FEATURED AFFILIATE





PAGE 38 The UnidosUS Annual Report **READY TO LEAD THE WAY AFFILIATE STORIES IMMIGRATION** Leading with Dreams PAGE 39

IMMIGRATION

ERIE WAS FOUNDED AS A SETTLEMENT HOUSE-A PLACE TO HELP RECENTLY ARRIVED IMMIGRANTS TRANSITION INTO AMERICAN LIFE.



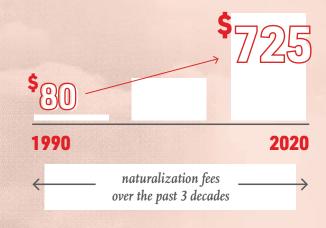
Erie Neighborhood House opened in 1870 in Chicago's West Town neighborhood.

TODAY

Erie continues to help aspiring Americans contribute to the vibrancy and diversity of Chicago's neighborhoods by using innovative tools and new technologies.

Nationwide, there are more than eight million lawful permanent residents who are eligible for citizenship, but have yet to apply.

Research by UnidosUS and other organizations shows that many people are deterred by increasingly higher naturalization fees, which have grown from \$80 to \$725 over the past three decades:



EVEN MORE FEE INCREASES COULD TAKE EFFECT IN 2020

UNIDOS US AFFILIATES LIKE ERIE NEIGHBORHOOD HOUSE

STEP I TO HE

In Erie's English classes, students not only study the language but also learn about the requirements to apply for citizenship. Erie's immigration legal services offers a monthly clinic in which clients are guided through the process using Citizenshipworks, an online tool developed by our partners in the Immigration Advocates Network. The program allows eligible permanent residents to complete their application for naturalization and screens for potential issues.

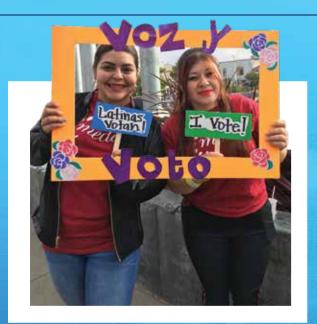


English-language and civics courses often fill up fast, while qualified legal service help is also in short supply. Innovative tools like Citizenshipworks can help solve those issues and gives UnidosUS Affiliates like Erie the chance to serve many more eligible applicants.



In 2020, Latinos will become the LARGEST MORITY MOTOR DE LOC in the country.

THE UNIDOS US 2020 IADELANTEI CAMPAIGN



WE ARE AT A TURNING POINT IN OUR NATION'S HISTORY:

This year, Latinos will become the largest minority voting bloc in the country. Wanting to ensure that our community is integral to the success of the electoral process for 2020 and beyond, we launched the UnidosUS *iAdelante!* 2020 Campaign.

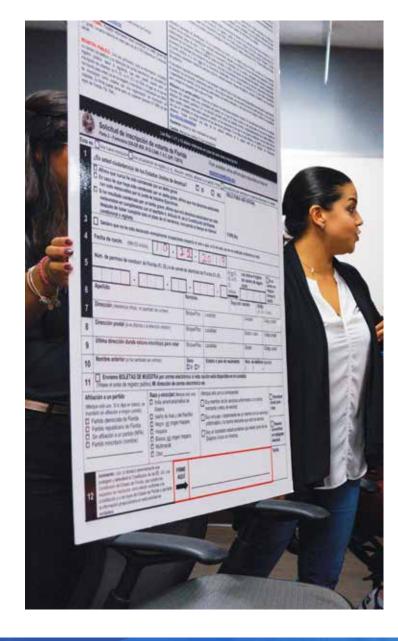
Through this campaign's work,
we expect to see
presidental candidates
with agendas that include our issues,
a growth in Hispanic spokespeople
and experts in state policy debates, and

INCREASE THE KNOWLEDGE AND INFLUENCE OF LATINO VOTERS.



The UnidosUS ¡Adelante! 2020 Campaign will protect our community and democracy by lifting Latinos' voices, influence, and political power. For generations, Latinos have contributed to our nation's growth and have a stake in the future of this country. At a time when some politicians seek to divide our country, Latino voters will be a powerful force in advancing a strong and positive vision of America.

ADELANTEUNIDOS.COM

















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JULY 27-28, 2020

UnidosUS Virtual Conference

JULY 29-30, 2020

UnidosUS Virtual Marketplace

SEPTEMBER 15, 2020

2020 UnidosUS Capital Awards

FALL 2020

UnidosUS Affiliate Regional Convenings

SAVETHE



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READY TO LEAD THE WAY

Save the Date

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Chief Executive Officer Great Public Schools Now Los Angeles, CA

Celena Roldán

Chief Executive Officer American Red Cross of Chicago & Northern Illinois Chicago, IL

Michael Toledo

Executive Director The Centro Hispano Daniel Torres Reading, PA

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CALIFORNIA REGION MIDWEST REGION SOUTHEAST REGION





























The UnidosUS Affiliate Council is composed of state leaders who strengthen UnidosUS's partnerships with its Affiliates to advance programs and policies that benefit the Latino community. They are a bridge between local communities and UnidosUS, help to strengthen regional networks, and promote best practices that expand opportunity.

AFFILIATE COUNCIL

CALIFORNIA REGION

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Montebello Housing
Development Corporation
Montebello, CA

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Los Angeles, CA

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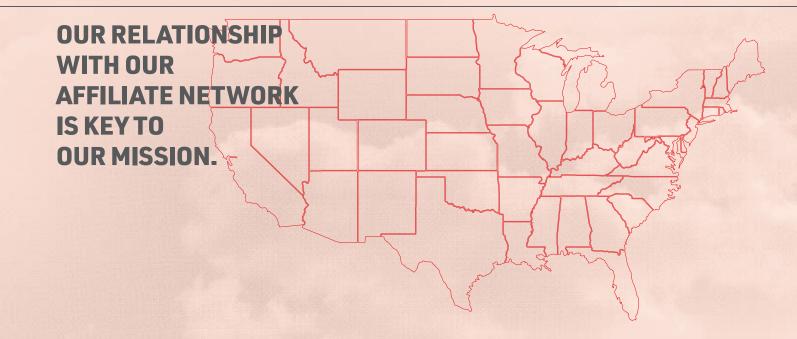
Various events

272 TOTAL Our Affiliates are community-based organizations that directly serve the Latino population across the country. They know the practical concerns and policy issues that affect their constituencies and are engaged in implementing innovative solutions.

2019

TOGETHER, IMPROVING OPPORTUNITIES FOR HISPANIC AMERICANS.

AFFILIATE NETWORK



CALIFORNIA REGION

ARLETA

El Proyecto del Barrio, Inc.

BURBANK

Partnerships to Uplift Communities, Inc.

CHULA VISTA

MAAC

South Bay Community Services

EL CENTRO

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Youth Policy Institute Charter Schools (YPICS)

HAYWARD

La Familia Counseling Service

Tiburcio Vasquez Health Center, Inc.

KEENE

Cesar Chavez Foundation

LOS ANGELES

Academia Avance

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Camino Nuevo Charter Academy

Clinica Msr. Oscar A. Romero

East LA Community Corporation

Eastmont Community Center

El Centro del Pueblo

KIPP SoCal Public Schools

Los Angeles Leadership Academy

New Economics for Women

Para Los Niños

PUENTE Learning Center

Salvadoran American Leadership and Educational Fund (SALEF)

Semillas Sociedad Civil

Synergy Academies

TELACU Education Foundation

The Accelerated School Community of Schools

The Wall Las Memorias Watts/Century Latino

Organization

MODESTO

Mujeres Latinas de Stanislaus

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Montebello Housing Development Corporation

OAKLAND

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La Clínica de La Raza, Inc.

Spanish Speaking Citizens' Foundation The Unity Council

OXNARD

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PERRIS

TODEC Legal Center, Perris

SAN BERNARDINO

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SAN DIEGO

Chicano Federation of San Diego County, Inc.

Community HousingWorks

King-Chavez Neighborhood of Schools

La Maestra Community Health Centers MANA de San Diego

San Ysidro Health

SAN FRANCISCO

Jamestown Community Center Mission Asset Fund

Mission Economic **Development Agency** (MEDA)

SAN JOSE

Center for **Employment Training**

ConXión to Community, CTC (formerly Center for Training and Careers, Inc.)

SAN RAFAEL

Canal Alliance

SAN YSIDRO

Casa Familiar, Inc.

SANTA ANA

El Sol Science and Arts Academy of Santa Ana

STOCKTON

El Concilio, Council for the Spanish Speaking Visionary Home

Builders of California,

VENTURA

Cabrillo Economic Development Corporation

VISALIA

Self-Help Enterprises

WALNUT

California Association for Bilingual Education (CABE)

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READY TO LEAD THE WAY

Affiliate Network

FAR WEST REGION

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ARIZONA NOGALES Mexicayotl Academy PHOENIX Arizona Hispanic Chamber of Commerce Chicanos Por La Causa (CPLC) Friendly House, Inc. Hispanic Women's Corporation Promise Arizona Valle del Sol SAN LUIS Comité De Bien Estar, Inc. SOMERTON Campesinos Sin Fronteras Housing America Corporation TUCSON Amistades, Inc.

| Supplied of the supplied of th | COLORADO | NEVADA | OREGON | UTAH |
|--|--|--|---|---|
| | DENVER Colorado Latino Leadership, | LAS VEGAS Community Services of Nevada (CSNV) | CORNELIUS Centro Cultural de Washington County | SALT LAKE CITY Centro de la Familia de Utah |
| | Advocacy & Research Organization (CLLARO) Del Norte Neighborhood Development Corporation Mi Casa Resource Center NEWSED Community Development Corporation SouthWest Improvement Council PUEBLO NORTH LAS VEGAS Neighborhood Housing Services of Southern Nevada, Inc. RENO Mariposa Dual Language Academy NEW MEXICO ALBUQUERQUE Encuentro HELP - New Mexico, Inc. | Neighborhood Housing Services of | FOREST GROVE Adelante Mujeres | Utah Coalition of La Raza |
| | | | GRESHAM El Programa Hispano Católico | WEST VALLEY CITY Comunidades Unidas |
| | | Mariposa Dual | | WASHINGTON |
| | | | HILLSBORO Bienestar PORTLAND Familias en Acción | SEATTLE El Centro de la Raza SEA MAR Community Health Centers |
| | | | | |
| | | Hacienda Community Development Corporation | SUNNYSIDE Inspire Development Centers | |
| | GOAL Academy | DEMING Southwestern | Latino Network Voz Workers' Rights Education Project SALEM Salem/Keizer | YAKIMA Rural Community Development Resources |
| | IDAHO | Regional Housing and Community | | |
| | BOISE Idaho Community Action Network (ICAN) | Development Corporation | | |
| | CALDWELL Community Council of Idaho, Inc. | ESPAÑOLA Hands Across Cultures | Coalition for Equality | |
| | | SANTA FE CPLC New Mexico | | |

MIDWEST REGION

ILLINOIS

CHICAGO

Acero Schools

Alivio Medical Center

Association House of Chicago

Brighton Park Neighborhood Council

Casa Central

Center for Changing Lives

Centro Romero

El Hogar del Niño

Enlace Chicago

Erie Neighborhood House

Esperanza Health Centers

Gads Hill Center

Hispanic Alliance for Career Enhancement (HACE)

Illinois Migrant Council

Instituto del Progreso Latino

Latin United Community Housing Association (LUCHA)

Latino Policy Forum

Latinos Progresando

Mujeres Latinas En Acción

Northwest Side **Housing Center**

PODER

Spanish Coalition for Housing

The Resurrection Project

MELROSE PARK

The Latino Alzheimer's and Memory Disorders Alliance (LAMDA)

KANSAS

KANSAS CITY El Centro, Inc.

MICHIGAN

BATTLE CREEK Voces

DETROIT Southwest Economic Solutions

GRAND RAPIDS

Hispanic Center of Western Michigan

KALAMAZ00

Hispanic American Council

LANSING

Hispanic/Latino Commission of Michigan

YPSILANTI

MHP Salud

MINNESOTA

MINNEAPOLIS

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ST. PAUL

(CLUES)

Academia Cesar Chavez Comunidades Latinas Unidas en Servicio

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KANSAS CITY Guadalupe Centers, Inc.

Mattie Rhodes Center

NEBRASKA

LINCOLN

Latino American Commission

OHIO

CLEVELAND

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Esperanza, Inc.

Northeast Ohio Hispanic Center for Economic

Development Spanish American Committee

COLUMBUS

Ohio Hispanic Coalition

LORAIN

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PAINESVILLE HOLA Ohio

TOLEDO Adelante, The Latino

Resource Center

OKLAHOMA

OKLAHOMA CITY

Latino Community Development Agency

ORO Development Corporation

Santa Fe South Schools, Inc.

WISCONSIN

MADISON

Centro Hispano of Dane County

Vera Court Neighborhood Center (VCNC)

MILWAUKEE

Council for the Spanish Speaking, Inc.

La Causa, Inc. UMOS, Inc.

WAUKESHA

La Casa de Esperanza, Inc.

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NORTHEAST REGION

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CONNECTICUT

HARTFORD

Center for Latino Progress (CPRF)

DELAWARE

GEORGETOWN

La Esperanza, Inc.

WILMINGTON

Latin American Community Center, Inc.

MASSACHUSETTS

EAST BOSTON

East Boston
Ecumenical
Community Council
(EBECC)

JAMAICA PLAIN

Hyde Square Task Force

LAWRENCE

Greater Lawrence Community Action Council, Inc.

Lawrence CommunityWorks

ROXBURY

Sociedad Latina

NEW JERSEY

CAMDEN

Hispanic Family Center of Southern New Jersey, Inc.

Latin American Economic Development Association (LAEDA)

PERTH AMBOY

Puerto Rican Association for Human Development, Inc.

NEW YORK

BRONX Acacia Network

Urban Health Plan

BROOKLYN

Cypress Hills Local Development Corporation

Make the Road New York

CORONA

Dominico-American Society of Queens

GLEN COVE

La Fuerza Unida, Inc.

NEW YORK CITY Amber Charter School

Dominican Women's Development Center

The Committee for Hispanic Children and Families

QUEENS

Neighborhood Housing Services of Queens CDC, Inc.

ROCHESTER

IberoAmerican Action League, Inc.

Pathstone Corporation

ROCKVILLE CENTRE

Hispanic Brotherhood, Inc.

PENNSYLVANIA

ALLENTOWN

Hispanic American Organization

KENNETT SQUARE

La Comunidad Hispana, Inc.

LANCASTER

Spanish American Civic Association (SACA)

PHILADELPHIA

Asociación Puertorriqueños en Marcha, Inc. (APM)

Concilio

Congreso de Latinos Unidos, Inc.

Esperanza (Nueva Esperanza)

Esperanza Academy Charter High School (Nueva Esperanza Academy)

PITTSBURGH

Latino Community Center (LCC)

READING

Centro Hispano Daniel Torres

I-LEAD Charter School

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Penort

READY TO LEAD THE WAY

Affiliate Network

SOUTHEAST REGION

ALABAMA

BIRMINGHAM

Hispanic Interest Coalition of Alabama (¡HICA!)

ARKANSAS

JONESBORO

Hispanic Community Services, Inc.

SPRINGDALE

Hispanic Women's Organization of Arkansas

DISTRICT OF COLUMBIA

Ayuda, Inc.

Carlos Rosario International Public Charter School

Central American Resource Center (CARECEN)

CentroNía

La Clínica del Pueblo

DC Language Immersion Project

Latin American Montessori Bilingual (LAMB) Public Charter School

Latin American Youth Center (LAYC)

Latino Economic Development Corporation (LEDC) Mary's Center

Multicultural Career Intern Program

Spanish Education Development (SED) Center

FLORIDA

DEBARY

Hispanic Health Initiatives, Inc.

FLORIDA CITY

Centro Campesino Farmworker Center. Inc. (CCFC

Coalition of Florida Farmworker Organizations (COFFO)

Rural Neighborhoods, Inc.

HOLLYWOOD

Hispanic Unity of Florida, Inc.

HOMESTEAD

Global Empowerment Development Corporation, Inc.

Mexican-American Council, Inc.

IMMOKALEE

Redlands Christian Migrant Association

MIAMI

Amigos For Kids ConnectFamilias

ORLANDO

Centro De Ayuda Para Los Hispanos, Inc.

Latino Leadership, Inc.

SARASOTA

UnidosNow

TAMPA

Hispanic Services Council

Housing and Education Alliance

WIMAUMA

Enterprising Latinas

GEORGIA

DALTON

Dalton Whitfield Community Development Corporation

NORCROSS

Clinic for Education. Treatment and Prevention of Addiction, Inc. (CETPA)

LOUISIANA

NEW ORLEANS Puentes

New Orleans, Inc.

MARYLAND

BALTIMORE

Education Based Latino Outreach (EBLO)

GAITHERSBURG

Identity, Inc.

SILVER SPRING CASA

MISSISSIPPI

JACKSON

Mississippi Immigrants Rights Alliance (MIRA)

NORTH CAROLINA

CHARLOTTE

Latin American Coalition

DURHAM

El Centro Hispano, Inc. Latino Community

Credit Union

RALEIGH

East Coast Migrant Head Start Project

El Pueblo, Inc.

PUERTO RICO

ARECIBO

Corporación de Desarrollo Económico. Vivienda y Salud (CODEVyS)

SAN JUAN

One Stop Career Center of Puerto Rico

TENNESSEE

CHATTANOOGA La Paz Chattanooga

KNOXVILLE

Centro Hispano de East Tennessee

MEMPHIS

Latino Memphis, Inc.

NASHVILLE

Conexión Americas

Tennessee Immigrant & Refugee Rights Coalition (TIRRC)

VIRGINIA

ARLINGTON

Edu-Futuro

Shirlington **Employment** and **Education Center**

RICHMOND

Sacred Heart Center (SHC)

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READY TO LEAD THE WAY

Affiliate Network

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TEXAS REGION

AUSTIN

American YouthWorks

Con Mi MADRE

Hispanic Dental Association

Hispanic Women's Network of Texas

Promesa Public Schools, Inc. (Formerly East Austin College Prep Academy)

CORPUS CHRISTI

Gulf Coast Council of La Raza, Inc.

DALLAS

The Concilio

Vecinos Unidos, Inc.

EL PASO

Centro de Salud Familiar La Fe, Inc.

El Paso Community Action Program Project Bravo, Inc.

Project Vida Health Center

YWCA El Paso del Norte Region

FORT WORTH

Proyecto Inmigrante ICS, Inc.

HARLINGEN

Su Clínica Familiar

HOUSTON

AAMA, Inc.

D.R.A.W. Academy

Houston Gateway Academy, Inc.

KIPP Texas

SER Jobs

Tejano Center for Community Concerns

MERCEDES

Valley Initiative for Development and Advancement (VIDA)

MIDLAND

Midland Community Development Corporation

SAN ANTONIO

AVANCE, Inc.

Avenida Guadalupe Association

Bexar County Community Health Collaborative

Mexican American Unity Council (MAUC)

Neighborhood Housing Services of San Antonio, Inc. (NHSSA)

SAN JUAN

La Union del Pueblo Entero (LUPE)

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READY TO LEAD THE WAY

Affiliate Network



David L. Cohen

Chair, Corporate Board of Advisors

America are



MILLION STRONG,

Latinos in are a growing segment of the labor force, and wield \$1.5 trillion in buying power. That's why corporate partners understand the importance of investing in the Latino community and ensuring the well-being of this important market sector. For the 20 industry-leading corporations that make up the UnidosUS Corporate Board of Advisors, partnership with UnidosUS provides a vehicle by which to identify shared opportunities to invest strategically in our community and maximize social good.

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Senior Executive Vice President and Chief Diversity Officer

Liaison

Jacquelyn M. Puente

Executive Director, External Affairs

T&TA

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Liaison

Celeste Carrasco

Director of Federal Public Affairs

Bank of America

Principal

Angie Garcia Lathrop

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Raquel Gonzalez

Silicon Valley Market President; Hispanic/Latino Strategy & Initiatives Executive

Chevron

Principal Vacant

Liaison **Andraya Martin**

Diversity Analyst Coordinator

Citi

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Liaison

Natalie Abatemarco

Managing Director Community Development

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Vice President Latin Affairs, West Region

Liaison

Hope M. Field

Senior Manager Office of Latin Affairs

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READY TO LEAD THE WAY

Corporate Board of Advisors

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Liaison

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President, West Division Beverages

Liaison

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Liaison

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Liaison

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Liaison

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Liaison

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Principal

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Strategic Alliances

Liaison

Emilio Gonzalez

Executive Director for Strategic Alliances

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Vice President, Corporate Affairs

Liaison

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Senior Director, Corporate Affairs

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Georgette (Gigi) Dixon Senior Vice President, Director of

Strategic Partnerships

Liaison

Ruben Barrales

Senior Vice President, External Relations, Government Relations, and Public Policy



Darren Walker

President, Ford Foundation

Visionaries from American corporations and leading foundations recognize the Latino community's ever-increasing economic impact. They also value UnidosUS's mission, work, credibility, and passion for improving opportunities for Hispanics throughout the country. Whether providing financial support at the national level or direct involvement at the community level, UnidosUS funders make a difference. Their investment in America's Latinos is an investment in America's prosperity.

Anonymous

AARP

Action Now Initiative

Airbnb

Alcoholics Anonymous

American Cancer Society

American Chemical Society

American Kidney Fund

American University

Anheuser-Busch Companies

Arizona State University

AT&T

Bank of America

BBVA

Bill & Melinda Gates Foundation

Blue Shield of California

BP America

Bright Funds Foundation

Bristol-Myers Squibb

Brown University

Caesars Entertainment Corporation

Capital One

CareerOneStop

Carnegie Corporation of New York

Center for Responsible Lending

Centers for Disease Control

Centro Hispano Daniel Torres

Chan Zuckerberg Initiative

Charter Communications

Chevron Corporation

Chicanos Por La Causa

Citi Community Development

Comcast/NBCUniversal/ Telemundo

Common Sense Latino

Community Catalyst, Inc.

Consumer Financial **Protection Bureau**

David Bohnett Foundation

DentaQuest

Education Reform Now

El Concilio

Enterprise Holdings, Inc.

Environmental Defense Fund (EDF)

Evans Food Group, LTD

FDA Office of Minority Health and Health Equity

Federal Deposit Insurance Corporation

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Federal Emergency

Management Agency (FEMA) **Federal Trade Commission Federated States of Micronesia** FedEx First 5 San Diego **Ford Foundation** Ford Motor Company Fund Fragomen, Del Rey, Bernsen & Loewy, LLP **GEICO General Motors** George J. and Theresa L. **Cotsirilos Merced Foundation** Google Herbalife International of America Hilton Worldwide Hispanic Services Council, Inc. **Houston Endowment Human Rights Campaign Hyundai Motor Company Immigrant Legal Resource Center**

Johnson & Johnson JPMorgan Chase & Co. **KIPP Foundation LGBTQ** Victory Institute **Marguerite Casey Foundation Marquette University** Marriott International, Inc. MasterCard McDonald's Corporation Metropolitan Area **Advisory Committee Mexican American Unity** Council, Inc. MGM Resorts International Mission Federal Credit Union/Girl Scouts San Diego Imperial County Molson Coors Beverage Co., formerly MillerCoors, LLC Montebello Housing **Development Corporation** Mr. Cooper **MUFG Union Bank** National Education Association (NEA)

National Fair Housing Alliance National Immigration Law Center National Institute of Allergy & Infectious Diseases National Institute of Mental Health (NIMH) Nationwide Mutual **Insurance Company Neighborhood House** Association NeighborWorks America Nickelodeon Nissan North America Inc. No Kid Hungry **Ocwen Financial Corporation** OneDigital Health & Benefits Oportun PepsiCo Foundation Inc. PepsiCo, Inc. Pfizer Inc. **PhRMA** Planned Parenthood Federation of America

Prudential Annuities Prudential Financial Raza Development Fund Red Nose Day Fund at Comic Relief Inc. Robert Wood Johnson Foundation Rural Housing Inc. San Diego Gas & Electric San Diego Padres Shell Oil Company Silicon Valley Community Foundation **Social Security Administration** Sodexo, Inc. **Solidarity Giving Sony Pictures Entertainment** Southwestern College Squire Patton Boggs **State Farm Insurance** Companies **State Voices Talamantes Immigration Law** Firm, APC

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Pictured from left: UnidosUS President's Council Cabinet supporter Fred Fernandez, UnidosUS Senior Vice President of Development and Strategic Initiatives Delia de la Vara, Cabinet supporter Irma Rodriguez, and Partner supporter Isabel M. Valdés.

Individual donors sustain the core of UnidosUS, and their donations allow us to quickly and effectively address the most pressing issues the Hispanic community faces. We extend a heartfelt thank-you to all donors who make annual gifts to support our mission. They provide the vision and resources that allow UnidosUS to thrive, and their generosity has been critical to the success outlined in this report.

INDIVIDUAL SUPPORT

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Timothy Stumpff

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Cecilia Muñoz and Amit Pandya

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^{*} Denotes an UnidosUS staff donor

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recommended by
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Elaheh Gattozzi

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Marcia Aaron
Alondra Alvarado

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Morales Garza

Maria Gomez and Miachel Rexrode Marcos C. Gonzalez Honorable Jaime P. Gutierrez and Linda M. Gutierrez Ruben and Elida Huerta **Giving Fund** Mickey Ibarra Lisette Islas **Eugene and Maria Natalie** Lambert Jaime Legaspi Arnulfo Manriquez Arabella Martinez and David B. Carlson Fund **Eduardo Martinez Leroy Martinez*** Ruben, Annette, and Andréa Martinez Clarissa Martinez-De-Castro* & Douglas Rivlin Honorable Mary H. Murguía Carol J. Ornelas

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Andre and Shondelyn Towner

Isabel M. Valdés and Family
The Honorable
Arturo Valenzuela
Carmen Velásquez
Alejandra Velazquez
Anselmo and Elvira Villarreal
Laysha Ward and
William Kiffmeyer
Daniel Welch

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READY TO LEAD THE WAY

^{*} Denotes an UnidosUS staff donor

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Maricela Garcia

^{*} Denotes an UnidosUS staff donor

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Young students learn how to play the guitar during a class at UnidosUS Affiliate Sociedad Latina in Boston, Massachusetts.

We would like to thank the following organizations for being philanthropic leaders and supporting the causes their employees love by matching or even tripling their donation. Thank you!

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UnidosUS exceeds industry standards and outperforms most charities in the cause.



UnidosUS's fiscal responsibility, accountability, and transparency have been commended by Charity Navigator, America's premier independent charity evaluator. UnidosUS received Charity Navigator's highest rating for four consecutive years, indicating that UnidosUS "exceeds industry standards and outperforms most charities in the cause."

For more information about making a gift, contact us at amigos@unidosus.org.

OUR LEADERSHIP TEAM



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Lautaro "Lot" Diaz Deputy Vice President Housing and Financial Empowerment



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Peggy McLeod, Ed.D Vice President Education, Workforce Development, and **Evaluation**



Eric Rodriguez Senior Vice President Policy and Advocacy



Loretta Rodriguez Deputy Vice President Human Resources

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California Regional Office—Los Angeles
Far West Regional Office—Phoenix
Midwest Regional Office—Chicago
Northeast Regional Office—New York City
Texas Regional Office—San Antonio
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This report was crafted with love in the time of COVID-19, with hopes of leading the way.

Este informe fue elaborado con amor en los tiempos del COVID-19 con la esperanza de dirigir el camino.

2019