

Building a stronger America o by creating opportunities for Latinos.





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We began 2020 with a plan to demonstrate the power and influence of Latinos

as a defining voice in moving the country forward. But we could not have anticipated what was ahead. In the face of a global pandemic and civil unrest that ravaged public health and the U.S. economy, we had to adapt and reprioritize, as we have many times before.

Our ability to shift priorities on a moment's notice has allowed us to advance the Hispanic community for more than 50 years. And that experience also told us what data would eventually confirm: that Latinos are disproportionately impacted by COVID-19, with limited options to stay healthy and safe because of barriers like lack of affordable housing and less access to health care.

Meanwhile, Latinos are also often the essential workers that have kept the country running during this tumultuous time. We also stood proud while demanding racial justice, and we cast decisive votes in key states during the November elections. In 2020, during a time of great struggle, we didn't just endure, we persevered by supporting each other, acting in ways that reflect our commitment to our country, and actively meeting these challenges head on.

This report shows how your support of UnidosUS contributed to that perseverance, from our voice as a national organization to how our community-based Affiliates met Hispanics' needs on the local level.

Each new challenge was an opportunity for Latinos to show the country what we stand for, and how we are prepared to move America









MARIA S. SALINAS

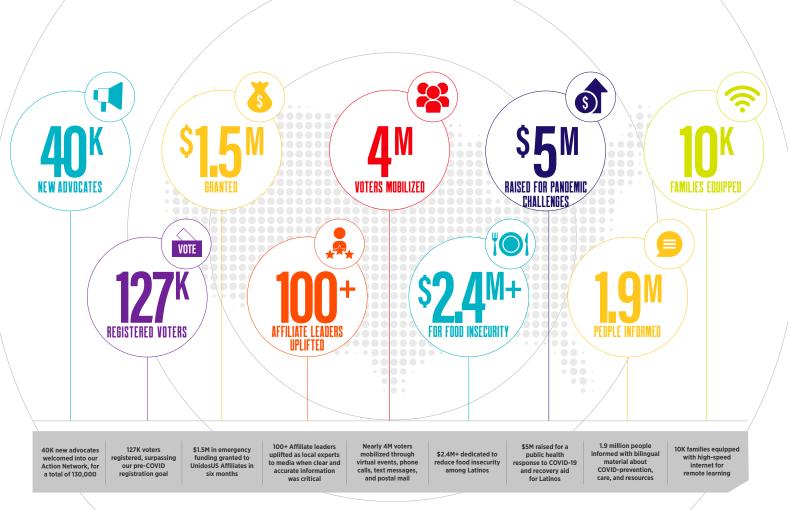
Chair, Board of Directors



We met each moment of 2020 responding to our community's needs while advocating for policies and actions that would help Latinos during the pandemic.

We're proud to have achieved these

MOMENTS OF IMPACT



We have nearly 300 community-based organizations in our Affiliate Network. An Affiliate is an independent community-based organization that chooses to partner with UnidosUS. Our Affiliates serve a mostly Hispanic constituency with services ranging from housing counseling to health services, adult and child education, job training, immigration counseling, and

more. They develop local solutions for their communities, partner with UnidosUS to pilot and disseminate culturally appropriate programs and receive technical assistance and funding, and provide us with invaluable knowledge and perspectives about the most pressing issues Latino families face.

GROW!



we haven't seen in generations, and required organizations like UnidosUS to respond quickly and thoughtfully. We established the *Esperanza*/Hope Fund immediately after the pandemic caused cities across the country to shut down. The Fund was created to fuel our efforts, from providing emergency support to community-based organizations to amplifying vital information about the virus.

By the end of the year, we'd raised more than \$5 million to kick off innovative and transformative efforts to get critical information and relief to Latino communities.

WITH THE ESPERANZAIHOPE FUND WE

- Led national, culturally relevant public education and awareness about the virus for Latinos, with a dual-language website, infographics, and other materials that made it easy to share the knowledge.
- Leveraged our credibility and reach to highlight the disproportionate impact of coronavirus on Latino families in national events, social and traditional media, private and public forums, and with elected officials.
- Distributed \$1.5 million to 61 nonprofit Affiliates for emergency funding in a four-month period.
- Collaborated with our sister organization the Raza Development Fund (RDF) to provide technical assistance to community-serving nonprofits struggling to maintain operations.

- Advocated to Congress for stimulus funding that ensured aid and access to health, financial, and food assistance for mixed-status families and immigrants.
- Produced original research to document the disproportionate impact of the pandemic on Hispanics and pressed federal and state agencies to collect and publish COVID-19 cases and deaths by race and ethnicity.
- Leveraged an additional \$1 million to enhance current programs to tackle food insecurity and provide further grants to Affiliates.





AFFILIATE Spotlight



Brooklyn's Cypress Hills neighborhood is home to many New York City hospitality and transportation workers, and as unemployment and food insecurity began to rise, our Affiliate Cypress Hills Local Development Corporation stepped in to meet the need. Executive Director Michelle Neugebauer remembers seeing food pantry lines sometimes three blocks long. "Just people desperate to eat, you know?" she says. "There's no other way to put it."

"Esperanza [Hope Fund] helped us create the Food Insecurity Committee," Neugebauer says. The committee helps restock nearby food pantries and set up a newsletter and hotline about accessing food assistance. Cypress Hills helps families meet challenges as they arise, including how to understand New York's eviction moratorium, and any updates they may need to know. Together, these initiatives have helped Latino families in Brooklyn be better prepared to deal with the effects of the pandemic, and similar initiatives are doing the same in neighborhoods across the country thanks to our Affiliates and our supporters.

THANK YOU

TO THE FUNDERS AND PARTNERS WHO HELPED US ESTABLISH THE FUND.

We continue to raise funds

to meet the pandemic's challenges in 2021 and ensure Latinos have equitable access to the vaccine. Support our efforts at

unidosus.org/esperanza-hope-fund or donorrelations@unidosus.org.

While working remotely we established the

Esperanza/Hope Fund to help our Affiliates respond directly to the rising need in Hispanic communities.

Thank you to our donors and funders who are helping meet the needs of our community.



\$250 or Greater

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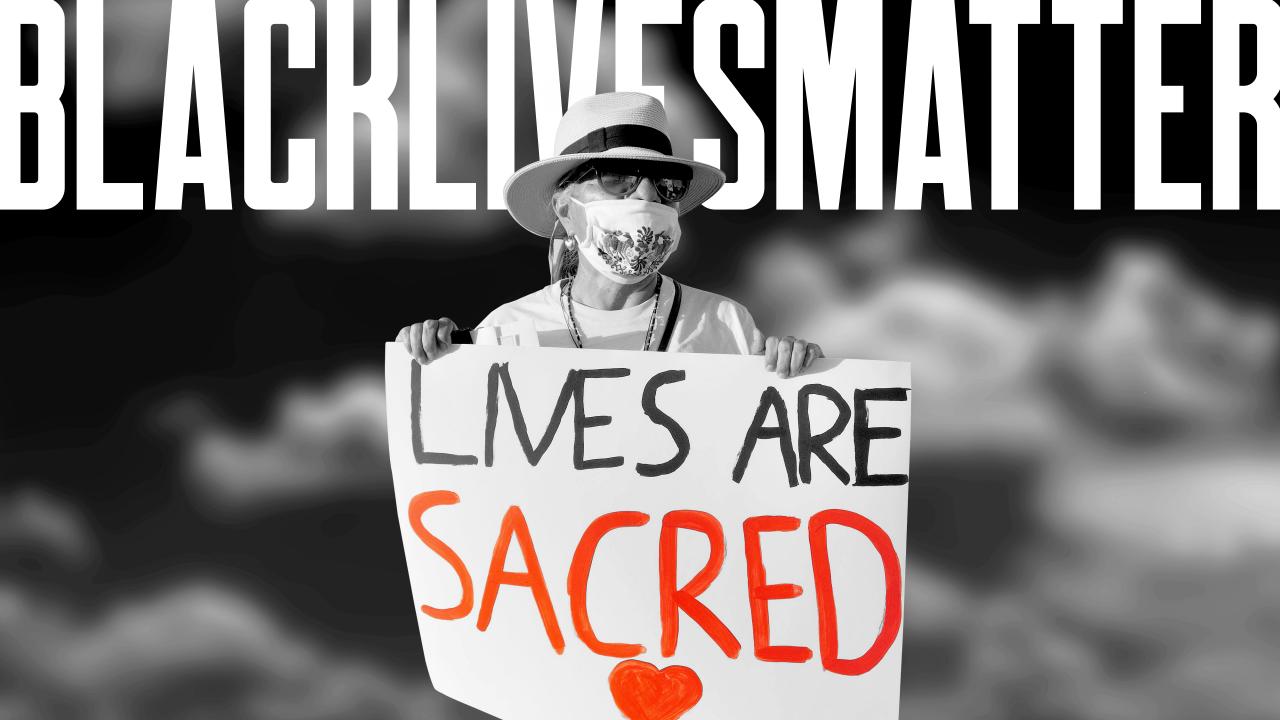
Weingart Foundation

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Lauren Wong

^{*}UnidosUS staff donor









This year served as another cruel reminder of how deeply entrenched racism is in our nation's **institutions and systems**, from the highest levels of government to local law enforcement. As protests raged over the summer, we stood—and continue to stand—in solidarity to demand justice for Black Americans and all others unjustly targeted by police, and to further expose the effects of structural racism on Latinos.

OUR COMMITMENT TO RACIAL JUSTICE INVOLVES A COMBINATION OF POLICY, ADVOCACY, AND **COMMUNICATIONS INITIATIVES INCLUDING:**

- Immediately condemning violence provoked by racism and hate, and expressing Latino support for Black Lives Matter.
- Taking leading roles in amplifying support for the George Floyd Justice in Policing Act and justice for Andrés Guardado and others unjustly killed by police.
- Sharing Latino solidarity with the National Action Network at the Commitment March in August with remarks by UnidosUS President and CEO Janet Murguía.
- ▲ Leading conversations with civil rights leaders, corporate, and philanthropic leaders about fighting against communities of color being unfairly targeted.

- Working with media, fellow Latinos, and partners to reject anti-Black rhetoric and reckon with anti-Blackness in the Latino community.
- Convening Latino leaders for conversations about how to support Black Lives Matter. and push for an agenda that values Black lives and recognizes the humanity in all marginalized communities.
- Demonstrating Latino solidarity with developing a dedicated Racial Equity portfolio as a part of a strategy to define an accurate Latino narrative to elevate the Latino perspective on these issues.

The civil unrest over the summer made it clear that every American has a part to play in fighting for racial justice, as well as helping the nation and communities heal from the impacts of institutionalized racism. Our Affiliate leaders (see page 20) have been leading the charge of this important and difficult work, and two Chicago Affiliates have come together to confront the racism that exists in our neighborhoods.

"There's a pervasive myth in the homes we serve. 'Work hard and you can make it. I got mine; just pull yourself up by your bootstraps,"" Northwest Side Housing Center **Executive Director and Affiliate Council** Chair James Rudyk says. The team has been trained to counteract that myth while working with clients thanks to a special initiative with the W.K. Kellogg Foundation.

JAMES RUDYK **Northwest Side Housing Center** Executive Director & Affiliate Council Chair

Gads Hill Center in Chicago is also part of this racial healing and transformation initiative, and staff are becoming facilitators in healing circles with parents, then eventually with children. "There's a lot of hurt and emotions that are part of reflecting on how much racism has affected our lives," says CEO Maricela García.

This more defined commitment to racial justice has impacted both Affiliates' outlook on the services they provide. "We decided that it wasn't enough to just go into how we have been impacted by racism, but that we needed to have analytical capacity to go deeper and understand the capacity of white supremacy. We're growing together to become a more deeply thinking, analytical organization," García says.

"There's no playbook for this. There's no 'This Is How You Handle Racism," Rudyk says. "But we have a community that is resilient, that is empathetic, that is willing to take risks and chart the unknown."

MARICELA GARCÍA

Gads Hill Center

CEO







When we announced the **UnidosUS** *iAdelante!* 2020 Campaign,

we knew the elections would be vital for our community

and our country. Our goal with iAdelante! was to build Latino political power and make Hispanics the most active and informed group of voters in the country. And though the pressure rose as we came closer and closer to Election Day, we surpassed our own vision of what Latino voters could achieve.

U EMPUWER

Latino voters, we:

- Registered 127,000 new voters. surpassing our pre-COVID goal.
- Reached nearly one million people in 19 voter education virtual events. 1.1 million through phone calls, 1.2 million through text message, and 507,000 through mail.
- Met with several presidential candidates including now President Biden and Vice President Harris—about Latino priorities as they shaped their platforms.

- Shaped public discourse about the top issues for Latino voters—COVID-19 response, health care, jobs, and uniting the country—with an UnidosUS issues platform, publications, and communications strategy.
- Created resources and materials promoting election integrity and the importance of taking the time to count every vote.
- Positioned 100 Affiliate leaders as expert voices on the Latino community to local media.

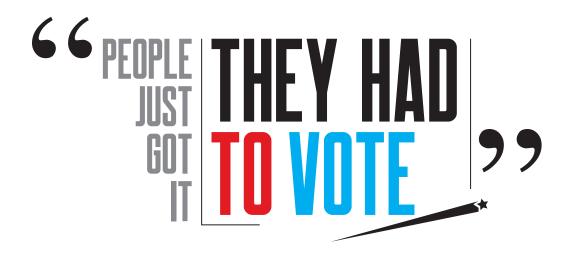


TEONNOV. 3RD

For years, UnidosUS and its Affiliates have worked hard to build Latino leadership and educate our community on the issues impacting their families and community. This kind of

long-term investment is key to our vision of an America where Latino contributions are recognized,

and Arizona is evidence of that. Arizona became a swing state in the 2020 elections, thanks in no small part to UnidosUS's commitment to building Latino leaders in the state, and the hard work of our Affiliates (see page 22 and 23) like Promise Arizona and Chicanos Por La Causa.



In 2010, Arizona's Senate Bill 1070 was an insulting racial profiling initiative that targeted Latinos in the state. UnidosUS and our Affiliates played a large role in boycotting the state in protest. That action laid the groundwork for what we saw 10 years later: an engaged Latino electorate, many of whom were too young to vote in 2010, but were mobilized early.





Promise Arizona Executive Director

Petra Falcón, Executive Director at Promise Arizona, notes that the 2020 elections were different from any other.

"There was a lot more ownership about being responsible," she says of the electorate's sense of civic duty. "People just got it. They got that they had to go vote. It wasn't about blue or red. People were voting for hope."

Joseph Garcia, director of public policy at Chicanos Por La Causa, became head of the organization's more politically active sister organization launched in 2020. "We thought, 'What can we do to reach the Latino vote during the time of COVID?"

Garcia remembers. Although new voters could register online, Latinos disproportionally don't have access to the technology needed to do so. Knowing they needed to act fast and smart, CPLC produced bilingual videos encouraging Latinos to help register family and friends who don't have internet access. The videos were a huge hit, and also helped open a lot of conversations about the importance of voting.

Arizona's Latinos have put the entire state on a new path. Instead of demonizing its residents, the state is investing in them to ensure Arizona's future economic strength. For Falcón, voting makes the promise of equality clear: "We work with the community that's underserved, that's overlooked because of their ZIP code or because they speak a different language. But everyone is equal on Election Day."



MARCH 22-23

UnidosUS Changemakers Summit

UnidosUS Capital Awards

JULY 26-27

UnidosUS Virtual Conference

JULY 28-29

UnidosUS Virtual Marketplace

UnidosUS Affiliate Regional Convenings

Visit unidosus.org/events to learn more about our events throughout the year.



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The UnidosUS Affiliate Council is composed of state leaders who

strengthen UnidosUS's partnerships with its Affiliates to advance programs and policies that benefit the Latino community. They are a bridge between local communities and UnidosUS, help to strengthen regional networks, and promote best practices that expand opportunity.















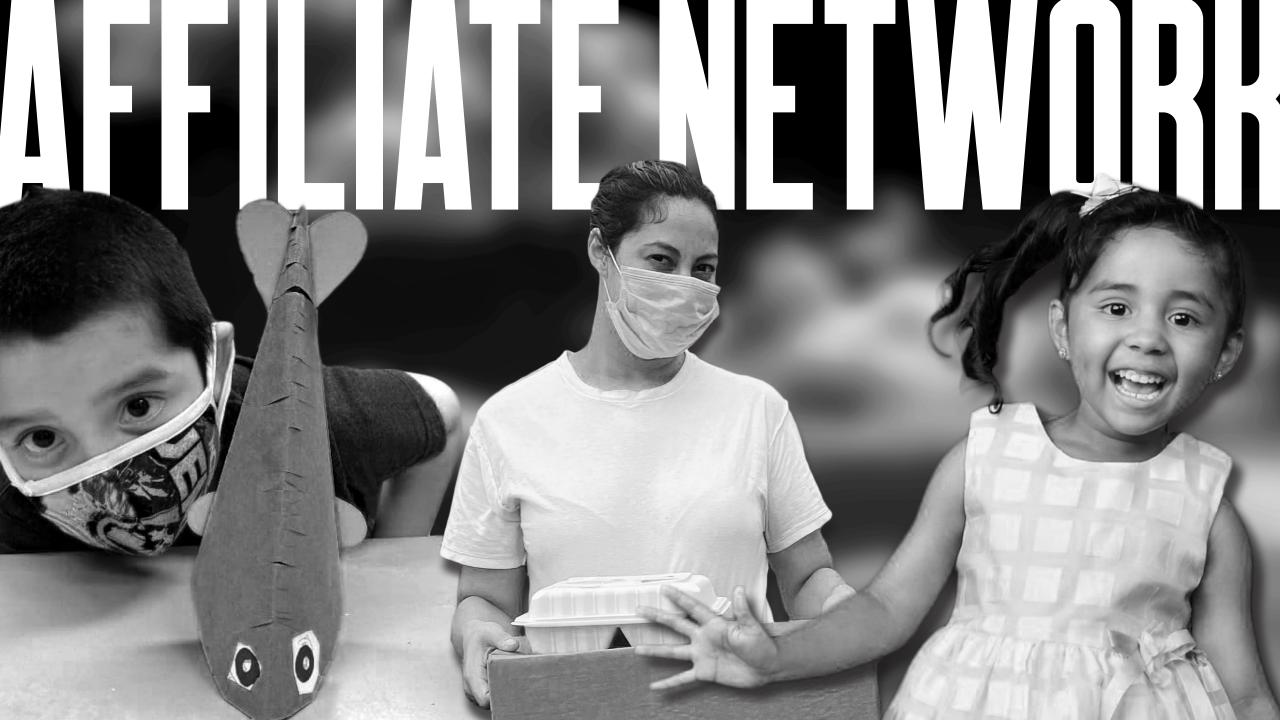












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Latin American Youth Center

Latino Economic **Development Corporation**

Mary's Center

Multicultural Career Intern Program

Spanish Education **Development Center**

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AUSTIN

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Con Mi MADRE

Hispanic Dental Association

Hispanic Women's Network of Texas

Promesa Public Schools

CORPUS CHRISTI

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DALLAS

The Concilio

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EL PASO

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FORT WORTH

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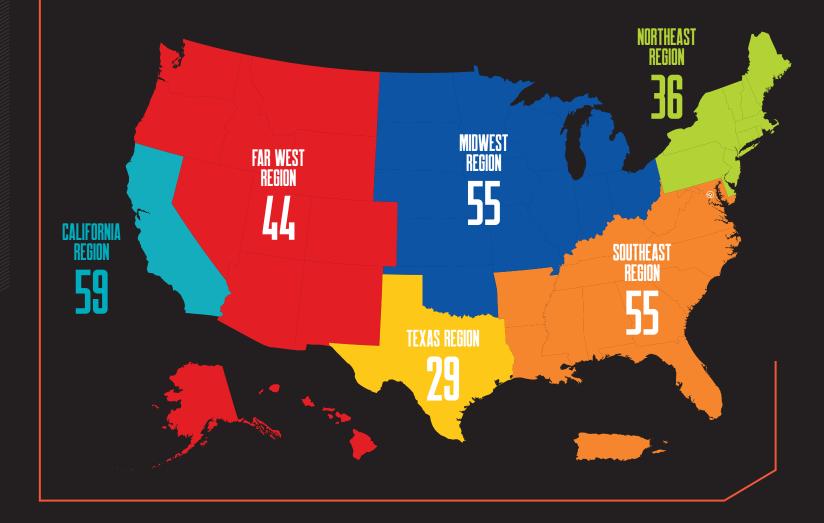
Multicultural Family Center

SAN JUAN

La Union del Pueblo Entero

Network Presented by Region (278 total)

- 42 states, including Puerto Rico and the District of Columbia
- reaching 8 million clients a year





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Individual donors sustain the core of UnidosUS, and their donations allow us to quickly and effectively address the most pressing issues the Hispanic community faces. We extend a heartfelt thank-you to all donors who make annual gifts to support our mission. They provide the vision and resources that allow UnidosUS to thrive, and their generosity has been critical to the success outlined in this report.

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have been commended by Charity Navigator, America's premier independent charity evaluator.



UnidosUS received Charity Navigator's highest rating for four consecutive years, indicating that UnidosUS "exceeds industry standards and outperforms most charities in the cause." For more information about making a gift, contact us at amigos@unidosus.org.

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We surpassed our goal ahead of time, allowing us to respond to the immediate challenges of 2020.

Thank you to our funders and donors who are helping to achieve our vision of equal opportunity.

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